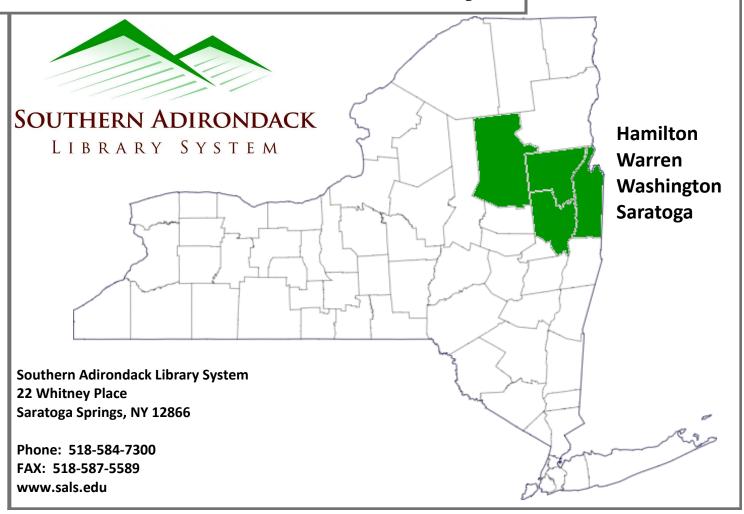
# **2017 Statistical Summary**



## SALS Plan of Service 2017-2021

SALS completed the first year of its revised plan of service. Member library staff and trustees identified the system services they needed in order to provide quality library services to their communities. The Plan of Service was developed using data collected from the member libraries. The SALS 2019 budget will be developed based upon the System Plan of Service and evaluation results.

The four service priorities chosen by our membership, regardless of library size and budget are:

- Joint Automation/POLARIS support
- Delivery & Interlibrary Loan Services
- Consulting & Continuing Education
- Technology

In June of 2017, member library staff and trustees were asked to complete a system use and satisfaction survey. The survey will help us measure, evaluate, and allocate system resources for FY 2018.

SALS is most effective when it focuses its resources on meeting its memberships' priorities.

I want to thank the SALS Board of Trustees, the SALS staff, and the membership for helping us define and improve our services to our community.

—Sara Dallas, Director

### **TABLE OF CONTENTS**

2016 Total Activity

Total Activity change +/- | % Change

l = 1 · 6. 1	Library Op
Taking Stock	Library
	Progra
About Libraries Today 4	Hours
About Libraries roughillimining	Square
NYS Minimum Standards5	Year o
	In Hou
NYS Library Director Standards 5	Paid St
,	FTE Ho
Types of Libraries 6	Library Pr
Local Votes: How To7	
Statistical Benchmarks & Book Prices 8	Finance
	Local Pub
Operations	Local F
	Charte
2016/2017 Circulation Data9	Other
Type/Area Chartered to serve	County
2010 census pop. of chartered area	Local F
2016/2017 circulation +/-	
2016/2017 circulation +/- %	Operating
2010/2017 circulation per capita 1/7 /c	Total L
Cataloged Holdings10	Systen
Adult & YA Print Materials—% of holdings	Other
Juvenile Print Materials—% of holdings	Other
Other Print Materials—% of holdings	Opera
Electronic Holdings—% of holdings	On anati
Non Print/AV—% of holdings	<b>Operating</b> Salarie
Total Holdings	
2017 Holdings per capita	Library
<u> </u>	Capita Buildir
nterlibrary Loan Resource Sharing 11/12	Misc. 8
Deliveries per Week 2016/2017	Contra
2017 Borrowed   Loaned   Total Activity	All O+h

Library Operations
Library Program of the Year14
Finances
Local Public Funds
Operating Fund Expenditures

## **SALS Services**

Continuing Education & Consulting18
Technology19
Challenge Grants20
Designated Fund Distribution21
SALS Treasurer's Report   Distribution of Subsidies to Members22
Central Library Report23
Staff & Trustees24
Member Libraries25

## **About Libraries Today**

In 2018, the American Library Association (ALA) released its 2018 State of America's Libraries report, an annual summary of library trends that outlines statistics and issues affecting all types of libraries.

Results for Public Libraries focused on how they, through innovative programs and partnerships, are narrowing the digital divide and the achievement gap for low-income families, as well as expanding access to health information. Playing these important roles that help communities address critical needs in technology access, education, and health is changing the public's perception of libraries and shaping how libraries do business.

## **Digital Literacy**

- Libraries are essential providers of public internet access, computers and training that community members need in today's digital world
- Collaborations between libraries and businesses, such as the SALS Libraries Mean Business initiative, provide greater access to digital literacy training while positioning libraries as economic engines
- Engaging caregivers in supporting children's early literacy development through programs like the Every Child Ready to Read program supports healthy brain development that forms the foundation for later success

## **Health Literacy**

- Low health literacy is a major source of economic inefficiency in the US healthcare system
- PLA and the National Network of Libraries of Medicine (NNLM) launched a nationwide initiative to increase public library workers' knowledge and skills related to consumer health services, sharing free resources and professional development opportunities
- Public libraries work closely with community partners to help find ways to address the national opioid crisis by supporting community efforts within their scope as learning organizations

## **NYS Minimum Standards & Library Director Standards**

## **Regulations of the Commissioner of Education**

### Regulation 90.2: Standards for Registration of Public, Free Association and Indian Libraries

- (a) A public, free association or Indian library will be registered if it meets the following standards satisfactory to the commissioner:
- (1) is governed by written bylaws which outline the responsibilities and procedures of the library board of trustees;
- (2) has a board-approved, written long-range plan of service;
- (3) presents an annual report to the community on the library's progress in meeting its goals and objectives;
- (4) has board-approved written policies for the operation of the library;
- (5) presents annually to appropriate funding agencies a written budget which would enable the library to meet or exceed these standards and to carry out its long-range plan of service;
- (6) periodically evaluates the effectiveness of the library's collection and services in meeting community needs;
- (7) is open the following scheduled hours (see chart)
- (8) maintains a facility to meet community needs, including adequate space, lighting, shelving, seating, and restroom;
- (9) has a telephone, photocopier, microcomputer, printer, telefacsimile machine and other equipment necessary to facilitate access to information;
- (10) distributes printed information listing the library's hours open, borrowing rules, services, location and phone number.
- (11) employs a paid director in accordance with the provisions of Section 90.8 of this Part (see chart)
- (b) Any public, free association or Indian library registered by the department at the time this section takes effect shall be required to meet the standards for registration in subdivision (a) of this section on the following schedule:
- (1) meet the standards of paragraphs (1) through (5) and (10) of subdivision (a) of this section on or before January 1, 1995.

- (2) meet the standards of paragraph (6) of subdivision (a) of this section on or before January 1, 1997.
- (3) meet the standards of paragraphs (7), (8), (9) and (11) of subdivision (a) of this section on or before January 1, 1999.
- (c) **Variances.** If circumstances over which any public, free association or Indian library has no control prevent it from meeting one or more of the standards of service set forward in subdivision (a) of this section, such library may apply for a variance for such standard(s). The application for such variance shall be submitted for such library by the public library system of which such library is a member, in a form prescribed by the commissioner. No variance granted pursuant to this subdivision shall be deemed to relieve a public, free association or Indian library of any obligation imposed by any other provision of federal or state law.

Regulation 90.2: Scheduled Hours

Regulation 90.8: Standards for Library Director

Population	Minimum weekly hours open	Library Director
Up to 500	12	
500-2,499	20	
2,500-4,999	25	2 years/Associate degree
5,000 - 7,499	35	4 years/BA degree
7,500 –14,999	35	MLS/Professional
15,000-24,999	40	Certificate or
25,000-99,999	55	Certificate of
100,000 and above	60	Qualification

## **Types of Libraries**

		PUBLIC LIBRARIES							
	ASSOCIATION LIBRARIES	Municipal Public Library	S chool District Public Library	S pecial District Public Library					
HOW ESTABLISHED	By vote of association members or as trustees operating under a will or deed of trust.	By vote of county, city, town or village board; or by petition and referendum.	By vote of school district voters.	By special act of State legislature and vote of special district vot- ers.*					
CHARTER	Regents incorporate by charter.	Regents incorporate by charter.	Regents incorporate by charter.	Regents incorporate by charter.					
REGISTRATION	Education Department registers. Must meet minimum standards in order to receive public funds.	Education Department registers. Must meet minimum standards in order to receive public funds.	Education Department registers. Must meet minimum standards in order to receive public funds.	Education Department registers. Must meet minimum standards in order to receive public funds.					
TAX FUNDS	May receive appropriation from units of government. Also tax levy by vote of municipal or school district voters. Library should sign contract with appropriating unit. May petition municipal and/or school district tax payers for funds.	Budget approved by county, city, town, or village board. Also tax levy by vote of municipal or school district voters. May petition municipal and/or school district tax payers for funds.	Budget approved by school district voters. May also petition for a tax levy from municipalities.	Budget approved by district voters. May also petition for a tax levy from municipalities, unless enactment legislation specifies otherwise.					
BONDING AUTHORITY	Not permitted. Requires a special act of legislation through Dormitory Authority of the State of New York (DASNY)	Municipal government may bond if it owns the library building.	School district may bond if it owns the library building.	A municipality may bond on behalf of district if legislation allows.*					
BOARD OF TRUSTEES	York (DASNY)  Number: 5-25. Elected by association members. Term of office: set by charter.  Number: 5-15. Approved by municipal governing board; term of office: three or five years if established after 1921.** Responsible to municipal government, public, and Regents. Must be residents of municipality (except village library).  Number: 5-15. Elected by school district voters. Term of office: three or five years (if established after 1921).** Responsible to school district voters and Regents. Must be residents of school district.		Number: determined by enabling legislation. Elected by residents of special district. Term of office: five years or as defined by legislation. Responsible to special district voters and Regents. Residency requirements determined by enabling legislation.						
COMMUNITY INVOLVEMENT	Public can join association and may vote for trustees.	Public "owns" library; votes for elected officials who are sympathetic to library needs.	Public "owns" library and votes directly for trustees and budget.	Public "owns" library and votes directly for trustees and budget.					
RETIREMENT BENEFITS	May purchase retirement benefits from private vendor. Some may be in State Retirement System if specified in statute.	State Retirement System benefits through municipality.	State Retirement System benefits through school district or independently.	State Retirement System benefits if library district opts to participate.					
CIVIL SERVICE	Employees not covered by Civil Service.	Employees subject to Civil Service Law.	Employees subject to Civil Service Law.	Employees subject to Civil Service Law.					

<sup>\*</sup> Special library districts are created by act of the New York State Legislature. Each one is different and reflects the particular needs and situation of that district.

There is no comprehensive legal definition of a special library district.

<sup>\*\*</sup> Became effective January 1, 1999.

**Local Votes: How To** 

Stable, sufficient funding provides the security for a library's operating budget.

Developed by Panz Library Consulting, un	nder a contract with New York State Libra	ry Development			
http://www.nysl.nysed.gov/libdev/libs/pldt	ools/guide/index.html				
				Budget Vote \$	
Library	Budget Vote Held By	Type of Library	Voters Live In		Date Held
Argyle Free Library	Argyle Central School District	Assoc. Town	School District		05/17/2017
Ballston Spa Public Library	Ballston Spa Central School District	Public Village	School District		5/16/2017
Bancroft Public Library	Salem Central School District	Public Tow n	School District	\$20,640	05/16/2017
Cambridge Public Library	Cambridge Central School District	Public Village	School District	\$49,000	05/15/2017
Clifton Park-Halfmoon Public Library	Clifton Park-Halfmoon Library District	Special District	Special Legislative District	\$4,164,706	09/15/2016
Corinth Free Library	Corinth Central School District	Assoc. Town	School District	\$58,746	05/17/2017
Cornelius Vanderbilt Whitney Long Lake Library	Long Lake Central School District	School District	School District	\$145,306	06/20/2017
Crandall Public Library	Glens Falls, City of	Special District	City	\$4,489,713	11/08/2016
Crandall Public Library	Queensbury, Tow n of	Special District	Tow n	\$4,489,713	11/08/2016
Crandall Public Library	Moreau, Town of	Special District	Tow n	\$4,489,713	11/08/2016
Easton Library	Greenwich Central School District	Assoc. Town	School District	\$40,632	05/23/2017
Galw ay Public Library	Galw ay Central School District	School District	School District	\$148,500	06/14/2016
Greenwich Free Library	Greenwich Central School District	Assoc. Town	School District	\$95,252	05/14/2017
Hadley-Luzerne Public Library	Lake Luzerne, Town of	Public Town	Tow n	\$41,271	11/06/1996
Mechanicville District Public Library	Mechanicville City School District	School District	School District	\$338,677	05/11/2014
Raquette Lake Free Library	Raquette Lake Union Free School District	Assoc. School District	School District	\$11,500	05/16/2017
Richards Library	Warrensburg Central School District	Assoc. Other <sup>1</sup>	School District	\$141,000	05/16/2017
Saratoga Springs Public Library	Saratoga Springs City School District	School District	School District	\$5,103,600	04/13/2017
Schuylerville Public Library	Schuylerville Central School District	School District	School District	\$340,000	05/16/2017
Stillw ater Public Library	Stillw ater Central School District	School District	School District	\$222,495	05/17/2016
Stony Creek Free Library	Hadley-Luzerne Central School	Assoc. Town	School District	\$6,500	5/15/2012
Waterford Public Library	Waterford Halfmoon-Union Free School District	School District	School District	\$271,846	06/07/2017
Whitehall Free Library	Whitehall Central School District	Assoc. School District	School District	\$15,000	05/17/2016
Woman's Round Lake Improvement Society	Malta, Town of	Assoc. Town	Tow n	\$339,000	11/08/2016

<sup>&</sup>lt;sup>1</sup> As amended June 22, 2009, Richards Library is chartered to serve the towns of Warrensburg and Thurman; it receives funds from the Bolton, Lake George, Athol & Johnsburg School Districts

## **Statistical Benchmarks & Book Prices**

Averages	National	New York State <sup>3</sup>	SALS Members	Your Library
Circulation per capita	8.69 <sup>1</sup>	8.35	9.63	(p.10)
Library materials holdings per capita	2.86 <sup>1</sup>	6.85	5.87	(p. 11)
Per capita support (income) local public funding	\$46.57 <sup>1</sup>	\$63.30	\$54.32	(p. 15)
Per capita operating expenses	\$44.36 <sup>1</sup>	\$68.00	\$54.13	(p. 17)
Per capita expenses for library materials	<del>-</del>	\$6.58	\$4.95	(p. 17)
Budget distribution	_	63.71% for paid staff; 10.84% for materials	68.06% for paid staff; 9.14% for library materials	(p. 17)
Salaries	\$51,798 <sup>2</sup> (Average starting salary for a new MLS in a public library)	NYLA suggests that the starting salary for library staff be comparable to people with similar education and responsibilities working in the same community.		

<sup>&</sup>lt;sup>1</sup>2017 Public Library Data Service Statistical Report: Characteristics & Trends — FY2016 data (https://storage.googleapis.com/co\_drive/Documents/PLDS/2017PLDSReport (FINAL).pdf)

Average Book Prices 2017 School Library Journal, March 2018										
Adult Fiction										
Hardcover \$26.32										
Trade Paperback \$16.16										
Adult Nonfiction										
Hardcover \$29.96										
Trade paperback \$20.20										
Mass Market Paperback \$9.48										
Children's and YA Hardcover \$21.00										
*E-Books:\$29.69										
*E-Audiobooks: \$65.87										

<sup>&</sup>lt;sup>2</sup>Library Journal, Placements & Salaries 2017: 2017 Salaries

<sup>&</sup>lt;sup>3</sup>Bibliostat Connect, 2016 Annual Report data

<sup>\*</sup>SALS-specific figures

# 2016/2017 Circulation Data

	Type/Area Chartered to	2010 Census	Circu	lation	2016-2017	Circulation	per capita	2017/2016
Library	Serve	Population	2016	2017	+ or -	2016	2017	+ or - %
Hamilton County	Serve	ropulation	2010	2017	1 01 -	2010	2017	1 01 - 76
Indian Lake Public Library, Town of	Public Town	1,352	13,501	15,265	1,764	9.99	11.29	13.07%
Inlet Public Library, Town of	Public Town	333	4,331	4,896	565	13.01	14.70	13.05%
Lake Pleasant Public Library, Town of	Public Town	781	12,354	11,059	(1,295)	15.82	14.16	-10.48%
Cornelius V. Whitney Long Lake Public Library	PSD	597	13,111	12,444	(667)	21.96	20.84	-5.09%
Raquette Lake Free Library	Association School District	114	6,300	6,482	182	55.26	56.86	2.89%
Total Hamilton County		3,177	49,597	50,146	549	15.61	15.78	2.0370
Saratoga County		3,177	43,337	30, 140	J-13	13.01	13.70	
Ballston Spa Public Library	Public Village	5,409	51,244	50,109	(1,135)	9.47	9.26	-2.21%
Burnt Hills/Ballston Community Public Library	Public Town	8,638	127,234	131,173	3,939	14.73	15.19	3.10%
Clifton Park-Halfmoon Public Library	PSLD	56,138	773,069	774,997	1,928	13.77	13.81	0.25%
Corinth Free Library	Association Town	6,531	23,851	22,355	(1,496)	3.65	3.42	-6.27%
Galway Public Library	PSD	7,029	20,543	23,926	3,383	2.92	3.40	16.47%
Mechanicville District Public Library	PSD	9,536	60,156	52,827	(7,329)	6.31	5.54	-12.18%
Round Lake/WRLIS Library/Malta Branch	Association Town	14,765	85,104	82,759	(2,345)		5.61	-2.76%
Saratoga Springs Public Library	PSD	49,070	862,268	821,797	(40,471)		16.75	-4.69%
Schuylerville Public Library	PSD	9,881	31,157	35,465	4,308	3.15	3.59	13.83%
Stillwater Public Library	PSD	7,444	27,790	28,145	355	3.73	3.78	1.28%
Waterford Public Library	PSD	5,784	40,723	35,137	(5,586)		6.07	-13.72%
Total Saratoga County	1 05	180,225	2,103,139	2,058,690	(44,449)	11.67	11.42	10.7270
Warren County		100,220	2, 100, 100	2,000,000	(11,110)	11.07	11.72	
Bolton Free Library	Association Town	2,326	14,608	13,724	(884)	6.28	5.90	-6.05%
Brant Lake/Horicon Free Public Library	Public Town	1,389	5,511	6,302	791	3.97	4.54	14.35%
Chester Public Library, Town of	Public Town	3,355	26,628	25,256	(1,372)	7.94	7.53	-5.15%
Glens Falls/Crandall Public Library	PSLD	57,329	620,194	580,266	(39,928)	10.82	10.12	-6.44%
Johnsburg Library, Town of	Public Town	2,395	22,856	22,729	(127)	9.54	9.49	-0.56%
Caldwell-Lake George Library	Association Town	3,515	10,972	10,013	(959)	3.12	2.85	-8.74%
Hadley-Luzerne Public Library	Public Town	5,395	16,885	14,954	(1,931)		2.77	-11.44%
Stony Creek Free Library	Association Town	767	3,919	3,799	(120)	5.11	4.95	-3.06%
Warrensburg/Richards Library	Association Other	5,313	24,692	24,220	(472)	4.65	4.56	-1.91%
Total Warren County		81,784	746,265	701,263	(45,002)	9.12	8.57	-1.5170
Washington County		01,704	740,200	701,200	(40,002)	J. 12	0.01	
Argyle Free Library	Association Town	3,782	13,434	12,052	(1,382)	3.55	3.19	-10.29%
Cambridge Public Library	Public Village	1,870	30,897	27,734	(3,163)		14.83	-10.24%
Easton Library	Association Town	2,336	8,260	7,170	(1,090)	3.54	3.07	-13.20%
Fort Edward Free Library	Association Village	3,375	4,115	4,128	13	1.22	1.22	0.32%
Granville/Pember Library & Museum	Public Village	2,543	22,778	22,497	(281)	8.96	8.85	-1.23%
Greenwich Free Library	Association Town	4,942	39,182	38,715	(467)	7.93	7.83	-1.19%
Hudson Falls Free Library	Association School District	15,389	12,901	12,160	(741)	0.84	0.79	-5.74%
Salem/Bancroft Public Library	Public Town	2,715	16,351	17,480	1,129	6.02	6.44	6.90%
Whitehall Free Library	Association School District	4,939	7,189	4,726	(2,463)		0.96	-34.26%
Total Washington County		41,891	155,107	146,662	(8,445)		3.50	-07.2070
Grand Total Member Libraries		307,077	3,054,108	2,956,761	(97,347)		9.63	-3.19%
Grana rotal member Libraries		301,011	3,00-,100	2,330,701	(31,341)	5.55	3.00	-5.1570
SALS Population Chartered to Serve for Unserve	l Localities	46,289		PSLD - Public Sp	ecial Legisla	tive District P	SD - Public S	chool District
SALS Population Chartered to Serve	Localities	353,366		i oeb - i abiic op	colai Logisia	avo District F	CD - I ubiic o	SHOOT DISTRICT
OALO I Opulation Chartered to Gerve		333,300						

# **Cataloged Holdings**

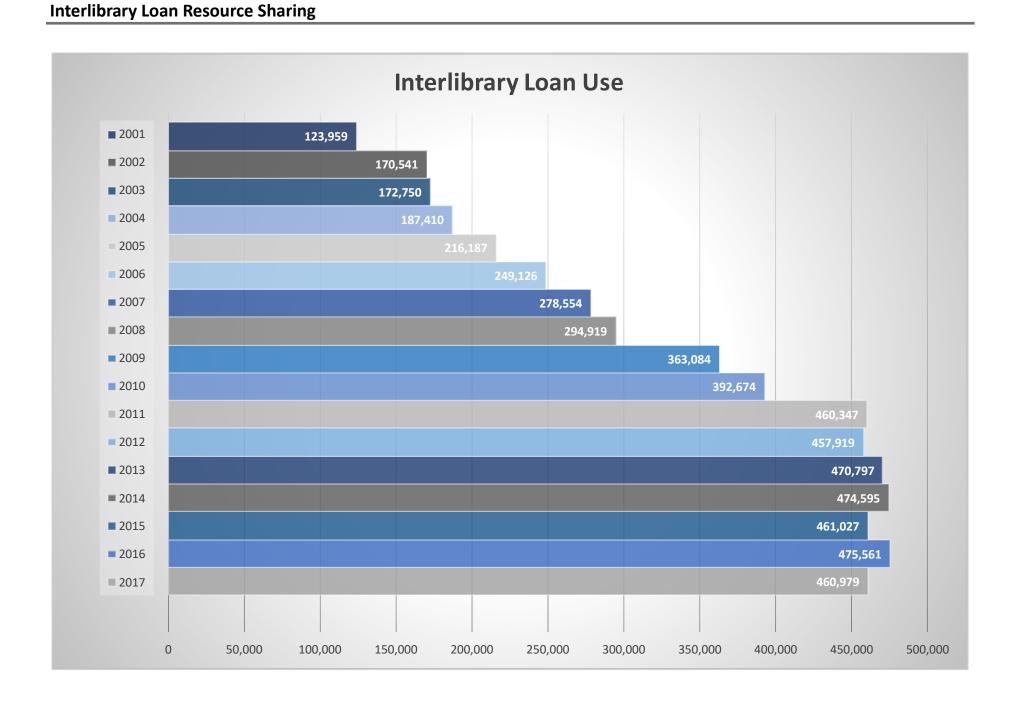
	Adult & YA Print Materials	% of total holdings	Juvenile Print Materials	% of total holdings	Other Print Materials	% of total holdings	Electronic Holdings	% of total holdings	Non-Print AV	% of total holdings	Total	2017 Holdings per capita
Hamilton County												
Indian Lake Public Library, Town of	17,545	38%	9,368	20%	1,696	4%	12,694	28%	4,572	10%	45,875	33.93
Inlet Public Library, Town of	4,283	20%	3,745	17%	54	0%	12,694	58%	1,014	5%	21,790	65.44
Lake Pleasant Public Library, Town of	7,940	27%	3,709	13%	2,709	9%	12,694	43%	2,485	8%	29,537	37.82
Cornelius V. Whitney Long Lake Public Library	8,024	29%	3,311	12%	23	0%	12,704	47%	3,139	12%	27,201	45.56
Raquette Lake Free Library	6,234	23%	4,066	15%	1,020	4%	12,694	47%	2,722	10%	26,736	234.53
Total Hamilton County	44,026	29%	24,199	16%	5,502	4%	63,480	42%	13,932	9%	151,139	47.57
Saratoga County												
Ballston Spa Public Library	15,913	37%	9,860	23%	64	0%	12,696	29%	4,877	11%	43,410	8.03
Burnt Hills/Ballston Community Public Library	28,704	42%	16,692	25%	108	0%	12,699	19%	9,353	14%	67,556	7.82
Clifton Park-Halfmoon Public Library	78,155	42%	58,336	31%	2,576	1%	17,377	9%	29,516	16%	185,960	3.31
Corinth Free Library	11,558	34%	6,342	18%	2,140	6%	12,694	37%	1,728	5%	34,462	5.28
Galway Public Library	14,345	34%	10,258	24%	493	1%	12,816	30%	4,182	10%	42,094	5.99
Mechanicville District Public Library	19,469	38%	9,878	19%	401	1%	12,962	26%	8,001	16%	50,711	5.32
Round Lake/WRLIS Library/Malta Branch	17,664	33%	16,815	31%	65	0%	12,696	24%	6,265	12%	53,505	3.62
Saratoga Springs Public Library	100,898	45%	61,709	28%	14,052	6%	13,228	6%	34,128	15%	224,015	4.57
Schuylerville Public Library	8,198	27%	6,221	21%	233	1%	12,711	42%	2,734	9%	30,097	3.05
Stillwater Public Library	8,283	25%	7,614	23%	48	0%	12,694	39%	4,014	12%	32,653	4.39
Waterford Public Library	7,849	26%	7,135	23%	44	0%	12,695	42%	2,662	9%	30,385	5.25
Total Saratoga County	311,036	39%	210,860	27%		3%		18%		14%	794,848	4.41
Warren County	,,,,,		.,		-,		.,		. ,		. ,	
Bolton Free Library	8,383	31%	4,169	15%	440	2%	12,694	47%	1,325	5%	27,011	11.61
Brant Lake/Horicon Free Public Library	6,733	27%	4,071	16%	698	3%	12,694	50%	1,163	5%	25,359	18.26
Chester Public Library, Town of	11,324	30%	8,933	24%	799	2%	12,697	34%	3,777	10%	37,530	11.19
Glens Falls/Crandall Public Library	110,552	32%	49,230	14%	123,852	36%	28,698	8%	35,452	10%	347,784	6.07
Johnsburg Library, Town of	15,755	39%	5,691	14%	1,160	3%	12,710	31%	5,232	13%	40,548	16.93
Caldwell-Lake George Library	7,173	28%	3,127	12%	1,467	6%	12,703	49%	1,265	5%	25,735	7.32
Hadley-Luzerne Public Library	8,687	32%	3,601	13%	215	1%	12,694	47%	1,768	7%	26,965	5.00
Stony Creek Free Library	5,229	23%	2,238	10%	7	0%	12,694	57%	2,224	10%	22,392	29.19
Warrensburg/Richards Library	8,146	30%	4,124	15%	141	1%	12,707	46%	2,392	9%	27,510	5.18
Total Warren County	181,982	31%	85,184	15%		22%		22%		9%	580,834	7.10
Washington County	101,302	31/0	03, 104	13/0	120,779	22 /0	130,231	ZZ /0	34,330	3 /0	300,034	7.10
Argyle Free Library	5,146	23%	3,236	11%	496	2%	12,696	56%	1,068	4%	22,642	5.99
,				11%		18%			2,749	9%		
Cambridge Public Library	6,074 7,333	20% 26%	3,426	20%	5,486	1%	12,694	42% 44%	2,749	9%	30,429 28,542	16.27
Easton Library			5,773		252		12,694					12.22
Fort Edward Free Library	10,897	35%	5,410	17%	939	3%	12,696	41%	1,022	3%	30,964	9.17
Granville/Pember Library & Museum	11,376		5,509	17%	433	1%	12,695	39%	2,754	8%	32,767	12.89
Greenwich Free Library	14,087	36%	7,649	20%	135	0%	12,694	33%	4,238	11%	38,803	7.85
Hudson Falls Free Library	13,039	35%	9,184	25%	349	1%	12,694	34%	1,955	5%	37,221	2.42
Salem/Bancroft Public Library	10,625	36%	4,396	15%	17	0%	12,694	42%	2,157	7%	29,889	11.01
Whitehall Free Library	4,907	19%	6,185	25%	269	1%	12,694	50%	1,111	4%	25,166	5.10
Total Washington County  Grand Total	83,484 620,528	30% 34%	50,768 371,011	18% 21%		3% 9%		41% 25%		7% 11%	276,423 1,803,244	

# OPERATIONS Page 11

# **Interlibrary Loan Resource Sharing**

	Dec. 2016	Dec. 2017		20	2016	Total Activity			
		Deliveries			Borrow more than	Total	Total	Change	%
Library	per Week	per Week	Borrowed	Loaned	loan	Activity	Activity	+ or -	Change
Hamilton County									
Indian Lake Public Library, Town of	3	3	944	4,269	(3,325)	5,213	5,557	(344)	-6.2%
Inlet Public Library, Town of	3	3	459	2,021	(1,562)	2,480	2,347	133	5.7%
Lake Pleasant Public Library, Town of	3	3	1,660	1,582	78	3,242	3,881	(639)	-16.5%
Cornelius V. Whitney Long Lake Public Library	3	3	1,438	2,388	(950)	3,826	4,205	(379)	-9.0%
Raquette Lake Free Library	3	3	444	3,046	(2,602)	3,490	3,256	234	7.2%
Total Hamilton County	15	15	4,945	13,306		18,251	19,246	(995)	-5.2%
Saratoga County									
Ballston Spa Public Library	5	5	8,509	4,415	4,094	12,924	12,724	200	1.6%
Burnt Hills/Ballston Community Public Library	5	5	12,273	16,568	(4,295)	28,841	30,114	(1,273)	-4.2%
Clifton Park-Halfmoon Public Library	5	5	45,398	29,092	16,306	74,490	75,604	(1,114)	-1.5%
Corinth Free Library	5	4	3,930	3,909	21	7,839	8,836	(997)	-11.3%
Galway Public Library	3	3	3,875	5,150	(1,275)	9,025	8,322	703	8.4%
Mechanicville District Public Library	5	5	5,180	13,913	(8,733)	19,093	18,735	358	1.9%
Round Lake/WRLIS Library/Malta Branch	10	10	14,983	6,428	8,555	21,411	20,644	767	3.7%
Saratoga Springs Public Library	5	5	41,365	37,963	3,402	79,328	82,325	(2,997)	-3.6%
Schuylerville Public Library	5	5	5,761	5,634	127	11,395	15,695	(4,300)	-27.4%
Stillwater Public Library	5	4	3,892	5,594	(1,702)	9,486	10,051	(565)	-5.6%
Waterford Public Library	5	5	2,433	2,495	(62)	4,928	5,199	(271)	-5.2%
Total Saratoga County	58	56	147,599	131,161		278,760	288,249	(9,489)	-3.3%
Warren County									
Bolton Free Library	3	2	1,512	3,570	(2,058)	5,082	4,641	441	9.5%
Brant Lake/Horicon Free Public Library	3	3	1306	1,042		2,348	2,334	14	0.6%
Chester Public Library, Town of	3	3	4,044	4,803	(759)	8,847	9,840	(993)	-10.1%
Glens Falls/Crandall Public Library	5	5	33,667	36,119	(2,452)	69,786	71,114	(1,328)	-1.9%
Johnsburg Library, Town of	3	3	3,059	6,060	(3,001)	9,119	11,022	(1,903)	-17.3%
Caldwell-Lake George Library	3	3	2,490	2,629	(139)	5,119	4,921	198	4.0%
Hadley-Luzerne Public Library	5	5	1,864	1,943	(79)	3,807	4,273	(466)	-10.9%
Stony Creek Free Library	3	3	434	1,798	(1,364)	2,232	1,521	711	46.7%
Warrensburg/Richards Library	3	3	5,408	4,638	770	10,046	9,383	663	7.1%
Total Warren County	31	30	53,784	62,602		116,386	119,049	(2,663)	-2.2%
Washington County									
Argyle Free Library	5	5	1,975	1,744	231	3,719	3,653	66	1.8%
Cambridge Public Library	5	5	3,719	693	3,026	4,412	5,148	(736)	-14.3%
Easton Library	5	5	861	1,787	(926)	2,648	2,657	(9)	-0.3%
Fort Edward Free Library	5	5	429	868	(439)	1,297	1,196	101	8.4%
Granville/Pember Library & Museum	5	5	4,380	3,937	443	8,317	8,100	217	2.7%
Greenwich Free Library	5	5	7,418	5,946	1,472	13,364	14,105	(741)	-5.3%
Hudson Falls Free Library	5	5	1,499	4,293	(2,794)	5,792	5,683	109	1.9%
Salem/Bancroft Public Library	5	5	2,640	3,301	(661)	5,941	5,706	235	4.1%
Whitehall Free Library	5	5	981	1,111	(130)	2,092	2,769	(677)	-24.4%
Total Washington County	45	45	23,902	23,680	, ,	47,582	49,017	(1,435)	-2.9%
Grand Total	149	146	230,230	230,749		460,979	475,561	(14,582)	-3.1%

**OPERATIONS** Page 12



OPERATIONS Page 13

## **Library Operations**

Library	Library Visits	Library Visits per capita	Programs Held	Program Attend.	Registered Borrowers	Hours Open/ week	SQ.FT.	Year of Last Major Renovation/ Addition	In-Library Uses of Public PC's	#WiFi Access /year	Paid Staff FTE	FTE Hours/ Week
										•		
Hamilton County	10 100	44.40	7.4	000	4 447		0.750	2000	0.744	0	0.4	
Indian Lake Public Library, Town of	19,492	14.42	71	966	1,447	28	3,750	2002	3,744	3,557	3.1	25
Inlet Public Library, Town of	10,858	32.61	37	350	794	14	1,500	2016	633	3,603	0.6	40
Lake Pleasant Public Library, Town of	9,842	12.60	82	2,411	1,502	27	1,164	2015	751	2,379	2.5	27
Cornelius V. Whitney Long Lake Public Library	18,772	31.44	47	665	1,168	28	3,130	2012	933	3,408	4.0	30
Raquette Lake Free Library	4,665	40.92	16	299	750	21	1,364	2009	524	1,830	1.4	21
Total Hamilton County	63,629	20.03	253	4,691	5,661				6,585	14,777	11.5	-
Saratoga County												
Ballston Spa Public Library	63,152	11.68	103	2,084	4,338	39	6,660	2008	2,851	2,431	7.4	40
Burnt Hills/Ballston Community Public Library	101,000	11.69	541	10,828	6,176	51	11,000	2016	4,845	11,984	8.7	35
Clifton Park-Halfmoon Public Library	434,563	7.74	1,473	32,491	40,338	70	55,000	2006	44,151	55,126	47.9	35
Corinth Free Library	14,716	2.25	61	1,205	2,183	35	3,434	1988	1,210	2,695	2.0	35
Galway Public Library	19,000	2.70	243	3,374	1,773	36	1,800	N/A	1,590	3,815	2.9	35
Mechanicville District Public Library	86,927	9.12	210	8,138	5,159	43	8,136	2013	12,963	5,216	4.5	35
Round Lake/WRLIS Library/Malta Branch	72,928	4.94	507	5,650	3,791	110		2010/2009	6,388	4,198	8.7	40
Saratoga Springs Public Library	433,584	8.84	1,752	31,393	44,465	70	58,000	1995	103,659	46,497	57.0	35
Schuylerville Public Library	33,095	3.35	652	6,362	2,221	48	3,120	2016	3,789	3,303	4.0	40
Stillwater Public Library	24,398	3.28	356	5,181	1,638	55	2,650	2008	1,659	3,124	3.0	35
Waterford Public Library	48,995	8.47	74	877	2,898	55	3,000	2012	1,985	1,868	3.9	35
Total Saratoga County	1,332,358	7.39	5,972	107,583	114,980				185,090	140,257	149.9	
Warren County												
Bolton Free Library	38,455	16.53	235	2,825	1,877	40	3,600	2015	4,680	8,765	1.2	35
Brant Lake/Horicon Free Public Library	2,812	2.02	8	249	531	20	1,800	N/A	430	1,704	2.0	20
Chester Public Library, Town of	16,300	4.86	65	1,494	1,736	31	3,500	2001	2,358	1,905	1.8	40
Glens Falls/Crandall Public Library	366,022	6.38	1,381	38,543	38,418	65	52,500	2008	43,995	15,262	46.0	35
Johnsburg Library, Town of	16,493	6.89	127	681	1,471	24	4,000	1999	1,468	1,750	1.8	32
Caldwell-Lake George Library	10,041	2.86	85	1,215	810	42	2,105	1971	1,109	2,748	3.0	
Hadley-Luzerne Public Library	14,127	2.62	148	618	1,559	39	4,000	1999	2,356	2,100	2.9	32
Stony Creek Free Library	2,045	2.67	47	452	301	20	1,680	1994	479	681	1.3	20
Warrensburg/Richards Library	23,383	4.40	185	3,573	1,835	47	4,530	2013	3709	3,057	2.2	40
Total Warren County	489,678	5.99	2,281	49,650	48,538				60,584	37,972	62.1	
Washington County												
Argyle Free Library	7,176	1.90	99	670	847	25	2,185	2011	948	2,694	1.8	25
Cambridge Public Library	50,450	26.98	180	2,748	2,162	26	4,032	1986	2,301	35,040	2.7	40
Easton Library	4,122	1.76	238	1,773	370	25	3,100	1993	372	576	1.7	25
Fort Edward Free Library	5,328	1.58	40	1,974	430	29	3,600	1996	528	884	1.5	29
Granville/Pember Library & Museum	25,272	9.94	212	3,192	2,989	32	3,000	2004	893	3,888	4.0	35
Greenwich Free Library	56,896	11.51	776	10,873	3,287	47	5,540	2017	6,823	5,582	3.2	
Hudson Falls Free Library	11,327	0.74	84	901	2,167	40	3,850	2006	1,140	925	2.6	
Salem/Bancroft Public Library	13,312	4.90	283	2,405	1,568	26	1,776	1976	2,229	2,876	0.9	
Whitehall Free Library	4,054	0.82	19	119	990	25	3,488	N/A	700	3,100	4.0	
Total Washington County	177,937	4.25	1,931	24,655	14,810		-, -		15,934	55,565	22.4	
		6.72	10,437	186,579	183,989				268,193	248,571	245.9	

**OPERATIONS** Page 14

## **Library Program of the Year**

Presented May 21, 2018, at the Southern Adirondack Library System's 60<sup>th</sup> Annual Meeting

### Mechanicville District Public Library: Farmer's Market/Community Garden Program

The Mechanicville District Public Library's goal for this program was to partner with local farmers, makers and organizations to provide an alternative place for the community to shop for healthy food, items and bring about community partnerships. The staff wanted to show its community that the library is there for them not just in books, CDs, and DVDs, but that the library is a vital piece of everyday life. Vendors ranging from local syrup to wood crafts filled spaces at no cost, attracting an average of 400 people each of the 17 Monday markets. A partnership with the Saratoga County Office of the Aging enabled lower income residents to make purchases at the market with their benefit cards, and a partnership with The Lions Club, Saratoga Sod, and local police department resulted in six raised bed gardens, the 30-pound bounty from which was donated to the local food bank.

2008

2007

Prev	ious winners	
2016	Schuylerville Public Library for Counting Down to Kindergarten	
2015	Clifton Park-Halfmoon Public Library for <i>Tuesday Bridges</i> Crandall Public Library for Crandall Cares/ <i>It's Cold Out There</i>	6
2014	Argyle Free Library for <i>Underground Railroad Program</i> Cambridge Public Library for <i>Geek Squad Program</i>	6
2013	Stony Creek Free Library for <i>Joe McChesney Showcase</i> Clifton Park-Halfmoon Public Library for <i>The Holocaust Revisited:</i> A Retrospective Review	
2012	Saratoga Springs Public Library for <i>Sensory Story Time</i> and <i>The Sunday Club</i> Town of Ballston Community Library for <i>Home Delivery Book Program</i>	
2011	Clifton Park-Halfmoon Public Library for <i>Senior Expo</i> Stony Creek Free Library for <i>The Dirty Dozen Garden Club</i>	
2010	Saratoga Springs Public Library for <i>Video Game Design Lab for Teens</i> Town of Ballston Community Library for <i>Camp Half Blood Overnight Ex</i>	vent
2009	Crandall Public Library for <i>The Reduced Shakespeare Company—Even</i> Galway Public Library for <i>Story Sculptures</i>	Further A

Mechanicville Public Library for Mechanicville Loser's Challenge

Greenwich Free Library for Only the Message Mattered Saratoga Springs Public Library for *Strengthening Families* 

Corinth Free Library for Living on the Edge



FINANCES Page 15

## **Local Public Funds**

			Local Fun	Chartered Sen		Other Loca		Local Public Funds					
Library	Type/Area Chartered to Serve	2010 Census Population Chartered to Serve	Town, City or Special	Village	School	Chartered Local Per Capita	Town or City	Village	School	Other	County Aid	Total	Per capita
Hamilton County				_				_					
Indian Lake Public Library, Town of	Public Town	1,352	236,032			174.58					2,744	238,776	176.6
Inlet Public Library, Town of	Public Town	333	25,925			77.85			2,000		1,150	29,075	87.3
Lake Pleasant Public Library, Town of	Public Town	781	73,908			94.63					2,511	76,419	97.8
Cornelius V. Whitney Long Lake Public Library	PSD	597			144,002	241.21					2,665	146,667	245.6
Raquette Lake Free Library	Assoc. School	114			11,500	100.88	20,000				1,280	32,780	287.5
Total Hamilton County		3,177	\$ 335,865	\$ -	\$155,502	\$ 154.66	\$ 20,000	\$ -	\$ 2,000	\$ -	\$ 10,350	\$ 523,717	\$ 164.8
Saratoga County													
Ballston Spa Public Library	Public Village	5,409		95,436		17.64	41,000		55,650			192,086	35.5
Burnt Hills/Ballston Community Public Library	Public Town	8,638	521,294			60.35	39,100					560,394	64.8
Clifton Park-Halfmoon Public Library	PSLD	56,138	4,164,709			74.19						4,164,709	74.19
Corinth Free Library	Assoc. Town	6,531	14,500			2.22		13,500	58,000			86,000	
Galway Public Library	PSD	7.029	,		154,340	21.96			,			154,340	21.90
Mechanicville District Public Library	PSD	9,536			340,331	35.69	5,000					345,331	36.2
Round Lake/WRLIS Library/Malta Branch	Assoc. Town	14.765	339.000			22.96						339.000	22.90
Saratoga Springs Public Library	PSD	49.070	333,333		5.099.306	103.92						5.099,306	
Schuylerville Public Library	PSD	9.881			250,000	25.30						250,000	25.3
Stillwater Public Library	PSD	7,444			235,475	31.63						235,475	
Waterford Public Library	PSD	5.784			265,693	45.94						265,693	45.9
Total Saratoga County		180,225	\$ 5.039.503	\$ 95.436	\$ 6,345,145		\$ 85,100	\$ 13,500	\$ 113,650	s -	<b>s</b> -	\$ 11,692,334	
Warren County		100,220	\$ 0,000,000	\$ 55,155	0,010,110	00.10	\$ 05,100	10,000	110,000	•		¥ 11,002,004	9 01.0
Bolton Free Library	Assoc. Town	2.326	54,988			23.64						54.988	23.6
Brant Lake/Horicon Free Public Library	Public Town	1,389	1,000			0.72					1,800	2,800	2.0
Chester Public Library, Town Of	Public Town	3.355	65,448			19.51					4,536	69.984	20.8
Glens Falls/Crandall Public Library	PSLD	57,329	3,408,841			59.46					4,550	3,408,841	59.4
Johnsburg Library, Town Of	Public Town	2.395	60.342			25.19					3.894	64.236	26.8
Caldwell-Lake George Library	Assoc. Town	3.515	104,593			29.76					1,800	106.393	30.2
Hadley-Luzerne Public Library	Public Town	5,315	63.347			11.74					2.876	66.223	12.2
	Assoc. Town	767	23.500			30.64			6.500		1.800	31.800	41.4
Stony Creek Free Library		5.313	23,500		98.100	18.46			6,500		4,206	102.306	19.20
Warrensburg/Richards Library	Assoc. Other	81,784	ė 2.702.0F0	•				•	\$ 6,500	<b>S</b> -			
Total Warren County  Washington County	1	01,/04	\$ 3,782,059	\$ -	\$ 98,100	\$ 47.44	\$ -	\$ -	\$ 6,500	<b>&gt;</b> -	\$ 20,912	\$ 3,907,571	\$ 47.78
Argyle Free Library	Assoc. Town	3.782	10,000			2.64		500	44,100			54,600	14.44
Cambridge Public Library	Public Village	1,870	10,000	25,091		13.42	3,650	300	49,000			77,741	41.5
Easton Library	Assoc. Town	2,336	27.000	23,031		11.56	3,030		39,983			66,983	28.6
Fort Edward Free Library	Assoc. Village		21,000	6,000		1.78	7,500		7.000			20,500	6.0
Granville/Pember Library & Museum	Public Village	2,543		17,305		6.80	10,000		7,000			27,305	
Greenwich Free Library	Assoc. Town	4,942	42,500	17,305		8.60	10,000	14,000	94,567			151,067	30.5
			42,500		30,000	1.95	20.000		84,567				
Hudson Falls Free Library	Assoc. School	-	20.500		30,000		30,000	25,090	20.040			85,090	
Salem/Bancroft Public Library	Public Town	2,715	26,500		45.000	9.76	40.000		20,640			47,140	
Whitehall Free Library	Assoc. School	,		A 40.000	15,000	3.04	10,000					25,000	5.00
Total Washington County		41,891	\$ 106,000	\$ 48,396	\$45,000	\$ 4.76						\$ 555,426	\$ 13.2
Grand Total		307,077	¢ 0.262.427	¢ 442 022	\$ 6,643,747	\$ 52.27	\$ 105,100	\$ 13,500	\$ 122,150	•	6 24 202	\$ 16,679,048	\$ 54.3

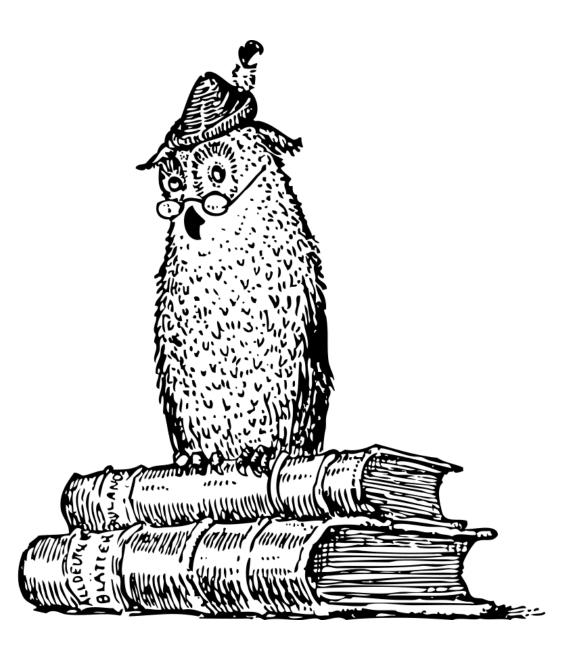
# **Operating Fund Receipts**

		Membe Designate	sh Grants to r Library ed State &				O45			Our a madding or Free	and De estimate
Library	Total Local Public Funds	Local Library Services Aid	CLDA, Other State & Other	Other State & Federal Aid	Gifts & Endow - ments	Fund Raising	Other Investment Income	Library Charges/ Fines	Other Misc.	Operating Fu	Per capita
Hamilton County											·
Indian Lake Public Library, Town of	\$ 238,776	\$ 1,404	7,500	\$ -	\$ 2,165	\$ -	\$ -	\$ 1,056	\$ 693	\$ 251,594	\$ 186.09
Inlet Public Library, Town of	29,075	1,404	4,000	-	6,391	7,827	1	519	12,991	62,208	186.8
Lake Pleasant Public Library, Town of	76,419	1,404	-	-	2,217	-	8	916	2,125	83,089	106.39
Cornelius V. Whitney Long Lake Public Library	146,667	1,404	8,700	-	-	-	55	1,402	0	158,228	265.04
Raquette Lake Free Library	32,780	1,404	9,000	-	17,696	3,218	116	90	10,301	74,605	654.43
Total Hamilton County				\$ -	\$ 28,469		\$ 180	\$ 3,983			
Saratoga County		, , , , ,			,	, , , , , ,					
Ballston Spa Public Library	\$ 192,086	\$ 1,570	\$ 4,158	\$ -	\$ 1,640	\$ 977	\$ 217	\$ 5,142	\$ -	\$ 205,790	\$ 38.05
Burnt Hills/Ballston Community Public Library	560,394	2,507	18,990	-	5,395	-	-	17,532	58	604,876	70.03
Clifton Park-Halfmoon Public Library	4,164,709	16,292	20,739	_	2,017	_	9,731	77,271	_	4,290,759	
Corinth Free Library	86,000	1,895	4,000	-	3,077	-	1,567	2,304	355	99,198	15.19
Galway Public Library	154,340	2,039	24,781	2,750	2,223	-	403	4,022	-	190,558	27.11
Mechanicville District Public Library	345,331	2,767	3,143	-	225	-	-	8,527	15,828	375,821	39.4
Round Lake/WRLIS Library/Malta Branch	339,000	4,285	4,060	-	9,493	880	292	9,778	14,316	382,104	25.88
Saratoga Springs Public Library	5,099,306	14,241	7,158	-	43,343	-	2,904	111,119	68,460	5,346,531	108.96
Schuylerville Public Library	250,000	2,866	12,215	12,000	8,679	-	262	4,723	-	290,745	29.42
Stillwater Public Library	235,475	2,160	3,213	16,099	3,068	15,369	741	3,590	_	279,715	37.58
Waterford Public Library	265,693	1,975	5,645	0	1,843	739	-	3,003	1,769	280,667	48.52
Total Saratoga County	\$ 11,692,334	\$ 52,597	\$ 108,102	\$ 30,849	\$ 81,003	\$ 17,965	\$ 16,117	\$ 247,011	\$ 100,786	\$ 12,346,764	\$ 68.5
Warren County											
Bolton Free Library	\$ 54,988	\$ 1,404	\$ 5,780	\$ 7,411	\$ 1,042	\$ 38,135	\$ 363	\$ 1,276	\$ -	\$ 110,399	\$ 47.46
Brant Lake/Horicon Free Public Library	2,800	1,404	1,000	-	98	-	-	463	827	6,592	4.75
Chester Public Library, Town of	69,984	1,404	7,000	-	14,003	-	44	1,811	_	94,246	28.09
Glens Falls/Crandall Public Library	3,408,841	16,643	119,860	55,000	62,916	109,972	369,269	93,621	12,059	4,248,181	74.10
Johnsburg Library, Town of	64,236	1,404	1,000	-	11,317	-	14	1,331	-	79,302	33.1
Caldwell-Lake George Library	106,393	1,404	6,655	-	6,814	5,476	129	2,088	968	129,927	36.96
Hadley-Luzerne Public Library	66,223	1,566	10,000	-	4,212	365	-	4,814	1,750	88,930	16.48
Stony Creek Free Library	31,800	1,400	1,000	-	3,058	7,653	-	475	205	45,591	59.44
Warrensburg/Richards Library	102,306	1,542	1,000	-	3,308	-	3	2,017	3,096	113,272	21.32
Total Warren County	\$ 3,907,571	\$ 28,171	\$ 153,295	\$ 62,411	\$ 106,768	\$ 161,601	\$ 369,822	\$ 107,896	\$ 18,905	\$ 4,916,440	\$ 60.11
Washington County											
Argyle Free Library	\$ 54,600	\$ 1,404	\$ 6,000	\$ 14,782	\$ 7,131	\$ 4,519	\$ 271	\$ 1,324	\$ 3,199	93,230	\$ 24.65
Cambridge Public Library	77,741	1,404	9,000	-	1,488	-	13	3,957	-	93,603	50.06
Easton Library	66,983	1,404	4,000	-	49,339	-	152	-	-	121,878	52.17
Fort Edward Free Library	20,500	1,404	1,000	-	27,100	3,666	-	448	3,002	57,120	16.92
Granville/Pember Library & Museum	27,305	1,404	37,000	2,500	61,643	12,138	-	4,772	110,578	257,340	101.20
Greenwich Free Library	151,067	1,434	2,715	-	14,681	15,647	-	6,406	29,116	221,066	
Hudson Falls Free Library	85,090	4,466	1,000	-	2,678	2,582	2,768	2,285	-	100,869	
Salem/Bancroft Public Library	47,140		1,000	-	11,191	-	126	2,489	16	63,366	
Whitehall Free Library	25,000	1,433	1,000	-	1,035	3,349	-	153	-	31,970	
Total Washington County				\$ 17,282			\$ 3,330		\$ 145,911		
Grand Total			\$ 353,312				\$ 389,449			\$ 18,933,370	

# FINANCES Page 17

# **Operating Fund Expenditures**

								All Other	All Other Expenses				
Library	Salaries & Benefits		Library Materials				apital pense	Building & Maint.	Misc. & Other	Contracts with Libraries/ Systems	All Other	Tota	ıl
	Guidiliou	Dononto					p01100	manna	Cuioi	o yolollio	,,,		\$ per
	\$	%	\$	%	\$ per capita		\$	\$	\$	\$	%	\$	capita
Hamilton County													
Indian Lake Public Library, Town Of	\$ 134,560	75.47%	\$ 24,166	13.55%	\$ 17.8	7 \$	-	\$ 5,438	\$ 9,040	\$ 5,084	10.97%	\$ 178,288	\$ 131.87
Inlet Public Library, Town Of	12,084	23.63%	5,823	11.39%	17.4	9	-	22,357	9,354	1,523	64.99%	51,141	153.58
Lake Pleasant Public Library, Town of	52,277	69.50%	5,614	7.46%	7.1	9	-	-	14,597	2,728	23.03%	75,216	96.31
Cornelius V. Whitney Long Lake Public Library	63,856	48.96%	14,007	10.74%	23.4	6	-	6,104	41,858	4,606	40.30%	,	218.48
Raquette Lake Free Library	24,375	44.18%	15,459	28.02%	135.6	1	-	4,871	8,895	1,571	27.80%		483.96
Total Hamilton County		58.57%		13.27%			-	\$ 38,770	-	\$ 15,512	28.15%		\$ 154.31
Saratoga County	, , ,					-			, , ,	, .,.		, , ,	,
Ballston Spa Public Library	\$ 178,556	81.29%	\$ 20,142	9.17%	\$ 3.7	2 \$	682	\$ 2,316	\$ 10,646	\$ 7,314	9.54%	\$ 219,656	\$ 40.61
Burnt Hills/Ballston Community Public Library	343.180	60.81%	80.074	14.19%	9.2		-	79.357	40.568	21,177	25.00%		65.33
Clifton Park-Halfmoon Public Library	2,260,752	64.08%	333,159	9.44%	5.9		_	388,144	439,210	106,560	26.47%	,	62.84
Corinth Free Library	74,738	70.47%	11,812	11.14%	1.8	_	_	8,488	6,720	4,302	18.40%		16.24
Galway Public Library	87,424	58.76%	15,093	10.14%	2.1		_	10,002	31,000	5,273	31.10%		21.17
Mechanicville District Public Library	168,563	50.66%	52,452	15.76%	5.5		_	41.194	61,214	9,320	33.58%		34.89
Round Lake/WRLIS Library/Malta Branch	262.006	72.44%	37,966	10.50%	2.5		_	- 11,101	48.707	13,018	17.07%		24.50
Saratoga Springs Public Library	3,748,393	74.90%	418,335	8.36%	8.5		101,878	365,266	269,019	101,736	16.74%	,	101.99
Schuylerville Public Library	156,371	54.99%	24,755	8.71%	2.5		-	15,021	81,946	6,276	36.31%		28.78
Stillwater Public Library	129,020	61.54%	25,816	12.31%	3.4		5,025	7,060	37,785	4,958	26.15%		28.17
Waterford Public Library	188.468	64.97%	33,579	11.58%	5.8		3,979	29.546	29,189	5,309	23.45%		50.15
Total Saratoga County	,	68.76%		9.53%			111,564	-,	\$ 1,056,004			\$ 11,049,859	
Warren County	Ψ 1,001,411	00.7070	Ψ 1,000,100	3.33 /0	ψ 5.0	Ψ'	111,504	Ψ 3-10,33-1	Ψ 1,000,004	Ψ 200,240	21.7170	Ψ 11,043,033	Ψ 01.01
Bolton Free Library	\$ 48,961	46.56%	\$ 12,822	12.19%	\$ 5.5	1 \$	15,715	\$ 13,095	\$ 11,588	\$ 2,977	41.25%	\$ 105,158	\$ 45.21
Brant Lake/Horicon Free Public Library	ψ 40,001 -	0.00%	10,515	65.91%	ψ 0.6 7.5		-	2,434	3,004	Ψ 2,577	34.09%		11.49
Chester Public Library, Town Of	60.349	63.05%	13,318	13.91%	3.9			2,707	16,800	5,243	23.03%		28.53
Glens Falls/Crandall Public Library	2,534,416	72.06%	247,140	7.03%	4.3		_	225,744	429,678	79,966	20.91%	,	61.35
Johnsburg Library, Town Of	60,864	78.93%	5,950	7.72%	2.4			225,744	4,586	5,711	13.35%		32.20
Caldwell-Lake George Library	61,313	55.94%	8,977	8.19%	2.4			20.768	16,369	2,184	35.87%		31.18
Hadley-Luzerne Public Library	63,390	65.26%	3.792	3.90%	0.7			15,690	10,359	3.904	30.84%		18.00
Stony Creek Free Library	19,749	44.74%	5,111	11.58%	6.6			2,389	15,314	1,576	43.68%		57.55
Warrensburg/Richards Library	72.622	56.04%	13.489	10.41%	2.5		1.232	27.026	10.992	4.218	33.55%		24.39
Total Warren County	7 -	69.71%	-,	7.66%			16,947	,	-,	\$ 105,779	22.63%	-,	
Washington County	\$ 2,321,004	09.7170	<b>Φ</b> 321,114	7.00/0	Ф 3.9	3 <b>ఫ</b>	10,547	\$ 307,140	\$ 510,090	\$ 105,779	22.03/0	<b>Φ 4,191,340</b>	φ 51.25
Argyle Free Library	\$ 39,976	45.98%	\$ 5,198	5.98%	\$ 1.3	7 \$	13,484	\$ 2,096	\$ 23,607	\$ 2,584	48.04%	\$ 86,945	\$ 22.99
Cambridge Public Library	59,850	65.25%	12,941	14.11%	φ 1.3 6.9		13,404	11,430	2,533	4,968	20.64%		49.05
Easton Library	30,108	42.59%	6,624	9.37%	2.8		12,980	4,520	14,206	2,251	48.04%		30.26
,							12,900						
Fort Edward Free Library	26,288	45.69%	8,427	14.65%	2.5		-	5,617	15,185	2,017	39.66%		17.05
Granville/Pember Library & Museum	100,698	56.84%	9,405	5.31%	3.7		-	31,839	30,909	4,305	37.85%	,	69.66
Greenwich Free Library	115,264	60.18%	14,821	7.74%	3.0		-	31,937	21,948	7,576	32.09%		38.76
Hudson Falls Free Library	72,204	68.94%	8,231	7.86%	0.5		-	10,184	9,166	4,953	23.20%		6.81
Salem/Bancroft Public Library	33,806	61.48%	13,211	24.03%	4.8		-	-	4,304	3,666	14.49%	- ,	20.25
Whitehall Free Library	28,029	50.61%	1,632	2.95%	0.3	-	-	11,026	12,971	1,722	46.44%	,	11.21
Total Washington County	-	56.83%	· · · · · · · · · · · · · · · · · · ·	9.04%			26,464	. ,	\$ 134,829	\$ 34,042	34.13%		\$ 21.26
Grand Total	\$11,312,510	68.06%	\$1,519,856	9.14%	\$ 4.9	5   \$ 1	154,975	\$ 1,400,959	\$ 1,793,267	\$ 440,576	22.80%	\$ 16,622,143	\$ 54.13



## **Continuing Education**

- Polaris
- OverDrive Marketplace
- Polaris Leap
- Library Security
- Libraries Mean Business
- Fake News Workshop
- Whole Book Approach
- Bridges out of Poverty
- How to Run a Hi/Low Book Club
- Adult Literacy Workshop
- Adult Program Swap

### Attendance

- 35 Sessions
- 519 Participants

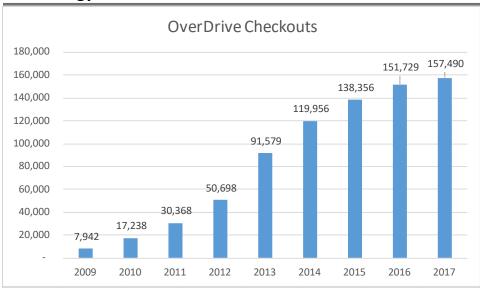
## Consulting

- Annual Report
- Construction Grant
- Director Orientation
- Strategic Planning
- Charter Amendment
- Budget Referendum
- Trustee Training

## Attendance

- 36 Sessions
- 294 Participants

## **Technology**



# **WEBSITE TRAFFIC 2017**

Hamilton County	
IND	7,037
ILT	9,139
LKP	6,765
LGL	23,561
RAQ	8,689
Total Hamilton County	55,191
Saratoga County	
BAL	93,521
BUR	97,451
CPH	398,747
COR	69,395
GAL	25,542
MEC	60,019
RDL/Malta	101,028
SAR	357,636
SVL	54,959
STI	40,540
WAT	14,587
Total Saratoga County	1,313,425

Warren County	
BOL	44,624
BRL	3,256
CHT	6,200
GLE	409,389
JBG	7,820
LKG	18,576
LUZ	55,269
STO	18,378
WAR	26,434
Total Warren County	589,946
Washington County	
ARG	21,979
CAM	74,044
EAS	65,980
FTE	23,125
GRA	80,563
GRN	55,015
HUD	35,300
SLM	8,447
WHI	31,193
Total Washington County	395,646

# **WIRELESS SESSIONS 2017**

Hamilton County	
Indian Lake Public Library, Town of	3,557
Inlet Public Library, Town of	3,603
Lake Pleasant Public Library, Town of	2,379
Cornelius V. Whitney Long Lake Public Library	3,408
Raquette Lake Free Library	1,830
Total Hamilton County	14,777
Saratoga County	17,777
Ballston Spa Public Library	2,431
Burnt Hills/Ballston Community Public Library	11,984
Clifton Park-Halfmoon Public Library	55,126
Corinth Free Library	2,695
Galway Public Library	3,815
Mechanicville District Public Library	5,216
Round Lake/WRLIS Library/Malta Branch	4,198
Saratoga Springs Public Library	46,497
Schuylerville Public Library	3,303
Stillw ater Public Library	3,124
Waterford Public Library	1,868
Total Saratoga County	140,257
Warren County	
Bolton Free Library	8,765
Brant Lake/Horicon Free Public Library	1,704
Chester Public Library, Town of	1,905
Glens Falls/Crandall Public Library	15,262
Johnsburg Library, Town of	1,750
Caldw ell-Lake George Library	2,748
Hadley-Luzerne Public Library	2,100
Stony Creek Free Library	681
Warrensburg/Richards Library	3,057
Total Warren County	37,972
Washington County	2.604
Argyle Free Library	2,694
Cambridge Public Library Easton Library	35,040 576
Fort Edward Free Library	884
Granville/Pember Library & Museum	3,888
Greenwich Free Library	5,582
Hudson Falls Free Library	925
Salem/Bancroft Public Library	2,876
Whitehall Free Library	3,100
Total Washington County	55,565

## **Challenge Grants**

## **SALS Challenge Grants 2017**

Challenge Grants enable member libraries to embrace change, innovate, and develop new services.

### **Construction Challenge Grant Recipients**

- ♦ Argyle Free Library
  - Window Sill Rehabilitation
- ♦ Bolton Free Library
  - ♦ Two-Zone Heating System Installation
- ♦ Horicon Free Public Library
  - ♦ Lighting & Electricity Upgrade
- ◆ Town of Ballston Community Library
  - ♦ Children's Room Makeover
- Cambridge Public Library
  - ♦ Parking Lot Upgrade
- ♦ Town of Chester Public Library
  - New Book Drop
- ♦ Crandall Public Library
  - ♦ Building Assessment
- ◆ CVW Long Lake Public Library
  - ♦ Architectural Assessment
- Caldwell-Lake George Library
  - Electrical Upgrade
- Town of Lake Pleasant Public Library
  - Purchase Furniture
- ♦ Hadley-Luzerne Public Library
  - ♦ Architectural Assessment
- ♦ Raquette Lake Free Library
  - Building Addition Design
- ♦ Schuylerville Public Library
  - ♦ LED Lighting Upgrade

## **Library Services Seed Challenge Grant Recipients**

- ♦ Town of Ballston Community Library
  - Business Community Programs
- ◆ Town of Chester Public Library
  - STEM-based Programs for Middle Schoolers
- ♦ Galway Public Library
  - Galway Get Together: Community News & Resource Center
- ◆ Crandall Public Library
  - ♦ Library-By-Mail
- ♦ Greenwich Free Library
  - ◆ Library at the Food Pantry Program
- ◆ Caldwell-Lake George Library
  - ESL & Support to International Seasonal Workers Program
- Schuylerville Public Library
  - ♦ Mobile Programs & Services
- ♦ Waterford Public Library
  - ◆ Library at the Community Center Program

## **Designated Fund Distribution**

#### **SALS Designated Funds**

### **Local Library Support Aid (LLSA)**

\$0.31 per capita or \$1,500, whichever is greater. In 2017 this grant was cut 6.38%

SALS Source: New York State categorical aid

**Total Amount: \$103,552** 

#### **County Aid**

County Aid is a SALS pass-through disbursement. It was calculated for 2017 grants as follows:

Hamilton: Minimum \$1,150, balance based on circulation. Total \$11,500

**Saratoga:** Purchased OverDrive – downloadable e-content for Saratoga County member libraries. Total \$32,000

*Warren:* \$21,600 to Crandall, minimum \$1,800, balance based on circulation. Total \$45,000

Source: Each county Total Amount: \$88,500

#### Construction

Argyle Free Library \$16,425; Bolton Free Library \$8,235; Easton Library \$45,716; Greenwich Free Library \$99,375; Southern Adirondack Library System \$124,053; Stillwater Public Library \$17,888; Town Of Johnsburg Library \$45,581; Waterford Public Library \$36,975

The ranking process and recommendation for funding amounts are determined by law, Education Commissioner's Regulation, and criteria developed by SALS' Board of Trustees as approved by the NYS Education Department.

Source: NYS categorical aid Total Amount: \$394,248

### **County Youth Grants**

Awards to enhance library services for youth through programming. Source: Saratoga County Youth Bureau

Total Amount: \$1,120

#### **NYS Grants**

Adult Literacy \$701.90 provided funding for training and certification of Notary Publics throughout the SALS service area.

#### NYS Grant-In-Aid (member item grants) \$108,000 disbursed to:

Argyle Free Library \$1,000
Ballston Spa Public Library \$4,000
Bolton Free Library \$1,000

Horicon Free Public Library \$1,000

Town of Ballston Comm. Library \$4,000

Cambridge Public Library \$4,000

Corinth Free Library \$4,000

Town of Chester Public Library \$1,000

Clifton Park-Halfmoon Public Library \$7,000

Easton Library \$4,000

Fort Edward Free Library \$1,000

Galway Public Library \$4,000

Crandall Public Library \$1,000

Pember Library & Museum \$1,000

Greenwich Free Library \$1,000

Hudson Falls Free Library \$1,000

Town of Inlet Public Library \$4,000

Town of Indian Lake Public Library \$4,000

Town of Johnsburg Library \$1,000

CVW Long Lake Public Library \$4,000

Caldwell-Lake George Library \$1,000

Town of Lake Pleasant Public Library \$4,000

Hadley-Luzerne Public Library \$5,000

Mechanicville District Public Library \$3,000

Raquette Lake Free Library \$4,000

WRLIS Library \$4,000

Saratoga Springs Public Library \$7,000

Salem-Bancroft Public Library \$1,000

Stillwater Public Library \$3,000

Stony Creek Free Library \$1,000

Schuylerville Public Library \$3,000

Warrensburg-Richards Library \$1,000

Waterford Public Library \$3,000

Whitehall Free Library \$1,000

Southern Adirondack Library System \$14,000

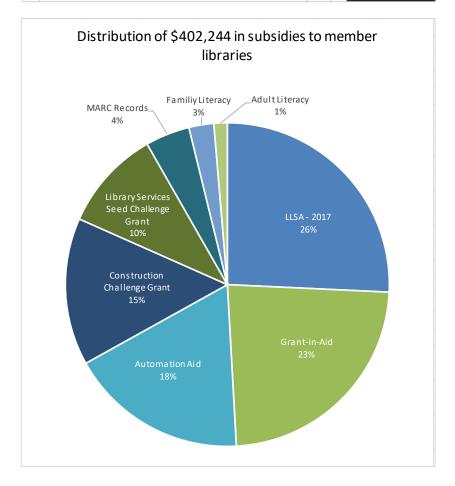
Thank You
Senator Tedisco,
Senator Little
&
Senator

Marchione!

## **SALS Treasurer's Report**

neral Fund		ф о гоо ооо
Balance, December 31, 2016 Receipts:		\$ 2,599,883
State Aid	¢ 1 010 010	
Income from Investments	\$ 1,818,840	
	2,485	
County Aid for Member Libraries	88,500	
Reimbursement of Prior Year Expenses - General Fund	8,725	
Reimbursement of Joint Automation Fees - Member Libraries	421,585	0.045.040
Miscellaneous	4,908	2,345,043
		4,944,926
Disbursements:		
Grants to Member Libraries & Others - LLSA, Technology		
and Construction Challenge Grants, Automation,		
Technology Grant, NYS Literacy, Marc records & Other	\$ 433,505	
Joint Automation Fees - Member Libraries	439,338	
Delivery Service	195,146	
County Aid for Member Libraries	88,500	
Central Library Development Aid - Crandall Public Library	105,860	
Books, E-content & Other Library Materials	78,918	
Salaries for Personnel	513,294	
Employee and Retiree Benefits	288,146	
Operation and Maintenance of Building	40,763	
NYS Construction Grant	111,029	
Operation and Maintenance of Vehicles	4.240	
Equipment Purchased	4,434	
Travel - Staff and Board	29,303	
Other Operating Expenses	54,338	2,386,814
, , ,	04,000	
Balance, December 31, 2017		\$ 2,558,112
Reconciliation of Ending Balance:		
N.O.W. Checking Accounts		\$ 33,382
Money Market Savings amd Certificates of Deposit		2,524,730
Total Cash and Investments		\$ 2,558,112

Trust and Agency Fund		
Balance, December 31, 2016		\$ 5,304
Receipts: Transfers from General Fund		1,201,450
		1,206,754
Less: Disbursements		1,199,347
Balance, December 31, 2017		\$ 7,407





## Report for 2017, Our 59<sup>th</sup> Year as Central Library

The **Central Library Plan of Service for 2017-2021** is the document that continues to be our guide for providing the tools, resources and professional assistance to SALS member libraries and our patrons. As a recipient of over \$160,000 from New York State to carry out the plan, we meet the blueprint's two ambitious aims:

GOAL 1: Crandall Public Library will provide access to adult nonfiction materials, resources and information in all formats for SALS member libraries to fulfill the role of Central Library per the requirements of NYS Education Law.

GOAL 2: Crandall Public Library will provide information services to benefit member libraries and the people who reside in Hamilton, Warren, Washington and Saratoga counties.

### Highlights from 2017 include:

- Interlibrary loan items were borrowed 36,119 times from the Central Library.
- Access to the eResources OverDrive, Ancestry Library Edition and Heritage Quest Online for all SALS cardholders.
- Our staff answered over 54,000 reference questions. That is about 16 questions for every hour we were open to the public.

On behalf of the Crandall Public Library Board of Trustees and the Crandall Public Library it is our responsibility and pleasure to work with the staff of SALS and member libraries in 2018 to continue to provide for the needs of our communities. Furthermore, I would like to recognize the helpful and energizing practices of Sara Dallas, Director of SALS, and her staff which allow the Central Library to thrive. Likewise, the SALS Board of Trustees and the JA professionals are to be admired for their dedication, guidance, and leadership. The 34 member libraries that use the services of the Central Library are also to be acknowledged for their never ending service to our communities.

Respectfully, Kathleen U. Naftaly, Director

During 2017, we fulfilled our mission to improve and expand library services through the dedicated work of the Board of Trustees, SALS staff and our Central Library, Crandall Public Library in Glens Falls.

#### Administration

Sara Dallas

Jill Martz

**Bill Rougier** 

Sharon Shyne

**Dianne Winter** 

#### **Consultants**

Jennifer Ferriss

Erica Freudenberger

Jill Ryder

**Jack Scott** 

#### **Joint Automation Staff**

Mary Hanley

Michele Largeteau

David MacFarland

**Christopher Mundell** 

Diane Robinson

Jason Thomson

## **Resource Sharing**

Cindy Mirra

### **SALS Board of Trustees**

Linda Borden

**Christine Connell** 

Sandra Debus

Jordan Hornstein, President

Janet Lindner

Paul K. Mays

Karen McComb

Dale Nemer

**Robert Odess** 

Sandi Payne

John Plantier

**Nancy Seifts** 

Russell Wise, Jr.

### **SALS Treasurer**

Robert W. Jeffords

## **Member Libraries**

Hamilton County		Wa	rren County	
Town of Indian Lake Public Library	648-5444		Bolton Free Library	644-2233
Town of Inlet Public Library	(315) 357-6494		Brant Lake, Horicon Free Public Library	494-4189
Town of Lake Pleasant Public Library	548-4411		Town of Chester Public Library	494-5384
Cornelius Vanderbilt Whitney Long Lake Library	624-3825		Glens Falls, Crandall Public Library	792-6508
Raquette Lake Free Library	(315) 354-4005		Caldwell-Lake George Library	668-2528
			Hadley-Luzerne Public Library	696-3423
Saratoga County			North Creek, Town of Johnsburg Library	251-4343
Ballston Spa Public Library	885-5022		Stony Creek Free Library	696-5911
Burnt Hills, Town of Ballston Community Library	399-8174		Warrensburg, Richards Library	623-3011
Clifton Park - Halfmoon Public Library	371-8622			
Corinth Free Library	654-6913	Wa	shington County	
Galway Public Library	882-6385		Argyle Free Library	638-8911
Mechanicville District Public Library	664-4646		Cambridge Public Library	677-2443
Round Lake Library	899-2285		Easton Library	692-2253
Round Lake Library—Malta Branch	682-2495		Fort Edward Free Library	747-6743
Saratoga Springs Public Library	584-7860		Granville, Pember Library & Museum	642-2525
Schuylerville Public Library	695-6641		Greenwich Free Library	692-7157
Stillwater Public Library	664-6255		Hudson Falls Free Library	747-6406
Waterford Public Library	237-0891		Salem, Bancroft Public Library	854-7463
			Whitehall Free Library	499-1366
			Central Reference Library	